



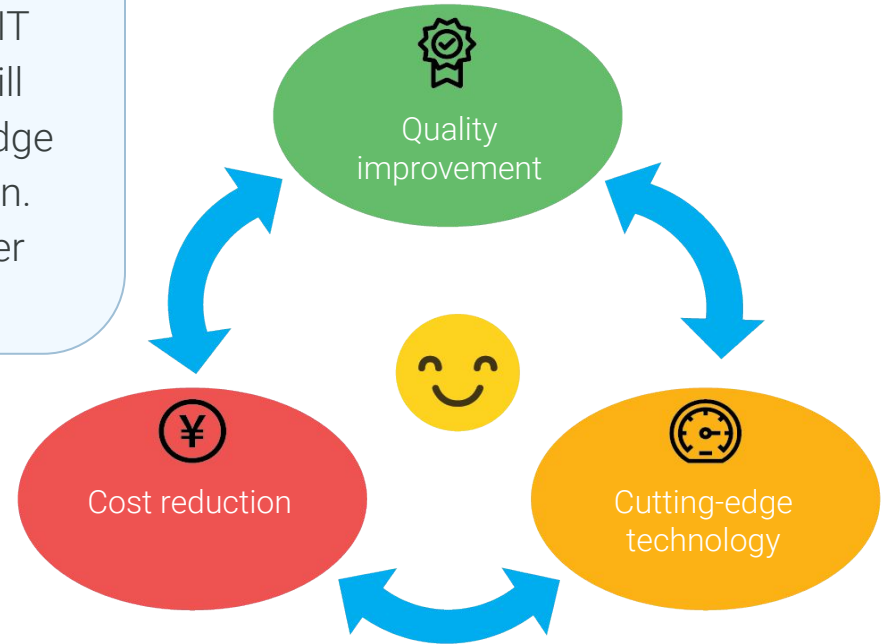
Turn ideas Into Reality, Together!



PiraGo, which consists of highly experienced members in developing IT solutions for major Japanese companies, aims to provide customers with better IT solutions. Taking advantage of our strengths, we will provide the best service that emphasizes cutting-edge technology, quality improvement, and cost reduction. We are operating with giving top priority to customer satisfaction.



Ta Vu Long
CEO



Company name PiraGo Vietnam Co.,LTD
Reading way : Pirago Vietnam

Established date 18/12/2018

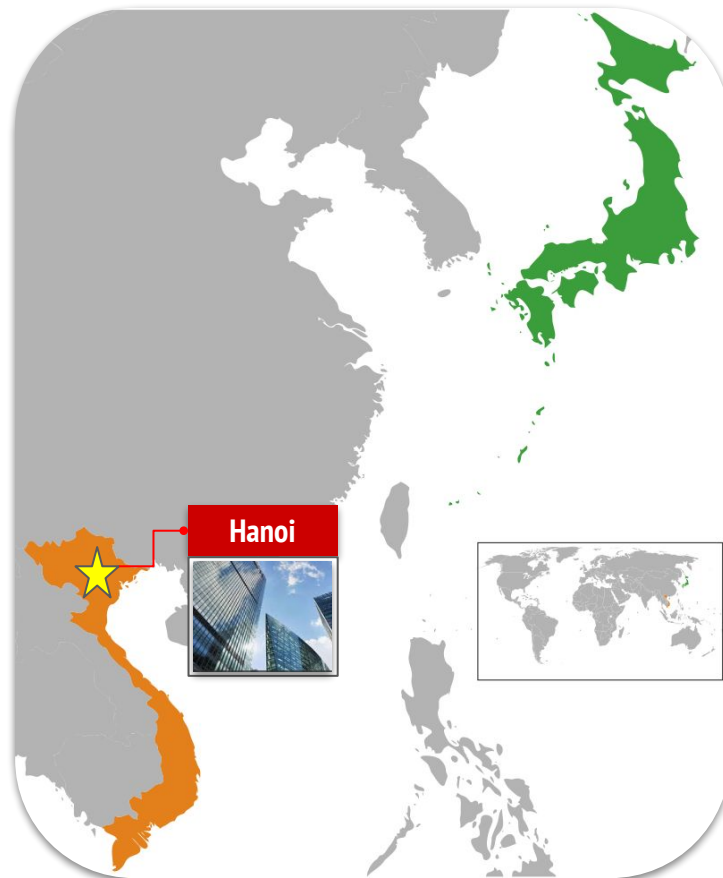
Capital fund 10,000,000Y ~ 69,000 USD

CEO Ta Vu Long
(CEO)

Employee 100(01/2023)

Address 2nd & 3rd Floor, Comatce Tower, No. 61 Nguy
Nhu Kon Tum, Thanh Xuan, Hanoi, Vietnam

Home page <https://pirago.vn>



Company name	Pirago Japan Reading way: Pirago Japan
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Established date	01/12/2021
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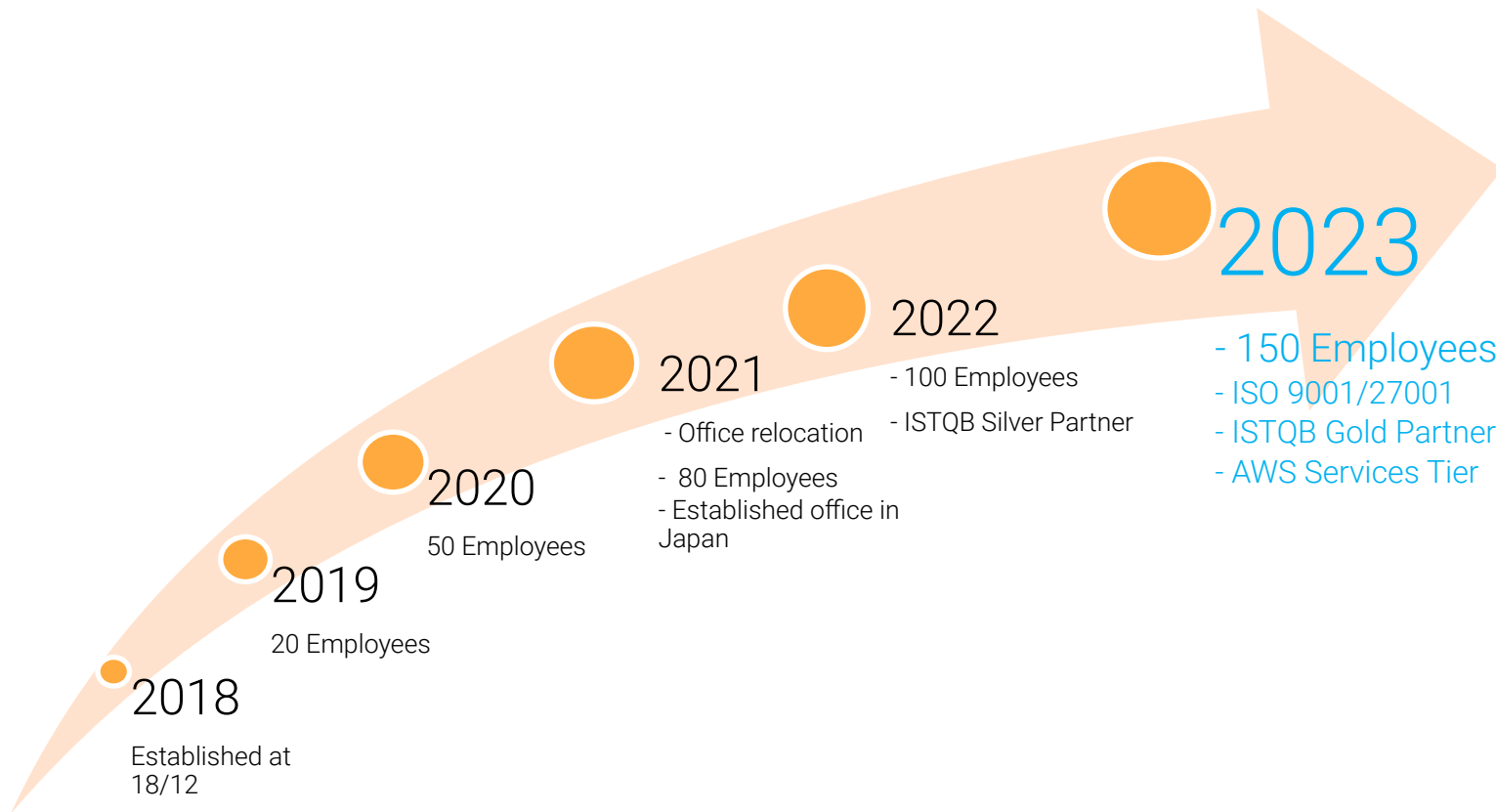
Capital fund	5,000,000Y ~ 35,000 USD
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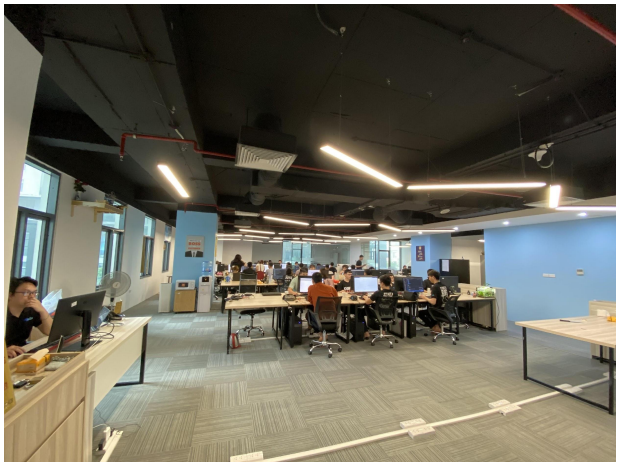
President	Dinh Viet Phi (Representative Director)
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Address	1-14-14 Tomigaya, Shibuya-ku, Tokyo 151-0063 Stanford Annex Building 3F
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Home page	https://pirago.co.jp
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Ta Vu Long
President and Director
(CEO)

- **2011**: Graduated from HEDSPI (*) at Hanoi University of Science and Technology (Excellent)
- **2011~2013**: : GMO Run System (Game development team leader)
- **2013~2018**: GMO Vietnam Lab Center (Senior Architect)



Nguyen Duc Trung
Representative Director and
Executive Vice President in charge
of Business Operations (COO)

- **2011**: Graduated from HEDSPI (*) at Hanoi University of Science and Technology (Excellent)
- **2011~2015**: Participated in the project of Japan Nissho Service (System Engineer)
- **2016~2020**: Japan Nissho (Administrator)



Dinh Viet Phi
(CCO)

- **2011**: Graduated from HEDSPI (*) at Hanoi University of Science and Technology (Excellent)
- **2011~2013**: GMO Run System (Game development team leader)
- **2013~2016**: GMO Vietnam Lab Center, Ransystem (Senior Architect, BrSE)

Vision

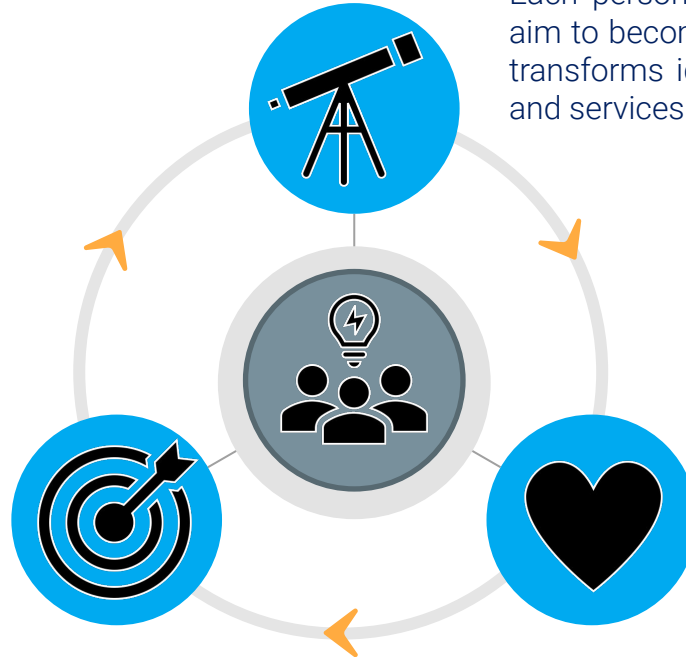
Each person shines, and together we aim to become a first-class group that transforms ideas into useful products and services that contribute to society.











Mission

Continuing to study cutting-edge technology and new things, building a foundation for company growth, and creating excellent human resources and products

Value

Quality
Speed
Creativity



System development	IT human resources	Consulting
 Business system	 Labor type	 DX
 Smartphone application iOS & Android	 IT engineer introduction	 ERP
 CMS: Kintone, matching site EC site	 SES, Resident	
 Research and Development AI, BigData, IoT, etc.		
 Infrastructure construction DevOps		



Late delivery
Can't see progress



Poor quality
Lots of bugs



Difficult to communicate



High development cost



About one-third the cost of developing in Japan



Run many development engineers at the same time for faster development



Reduce development time by thoroughly applying the software development process





Employees with experience in Japanese companies

- ☐ Understanding Japanese culture and interaction with Japanese people
- ☐ Understanding the quality demanded by Japan
- ☐ 20 members per 1/3 have Japanese ability N2, N1



Excellent developer

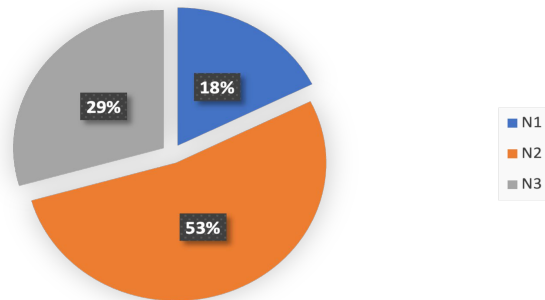
- ☐ 70% graduated from Vietnam's top IT universities
- ☐ Professional work attitude
- ☐ Grasping high technology
- ☐ Get 20 IT certifications



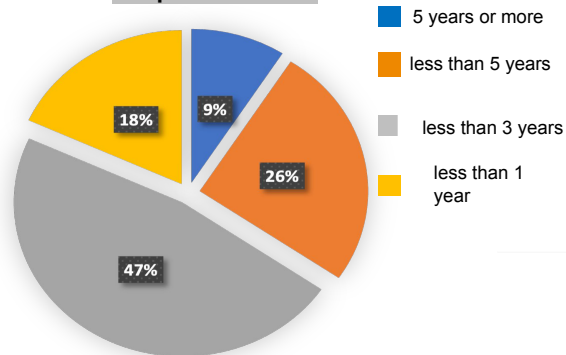
Ensuring quality in the software development process



















- ☐ Always cooperating with customers and responding flexibly according to the situation
- ☐ Establishing quality control team


























Japanese ability



Experiences



Web front end	        
Web backend	       
Database	   
Infra	      
Smart app	     
Big Data	     
CMS, EC Site	 

Development process	 Waterfall  V-Model  agile  Scrum
Project management	 REDMINE  backlog  Trello  JIRA
Source code management	 Bitbucket  GitHub  GitLab  SUBVERSION
Dev Ops	 ANSIBLE  circleci  Jenkins
Communication	  chatwork   slack   LINE
Auto test,RPA	 Se  appium  WinAppDriver  Se

Entrustment Contract

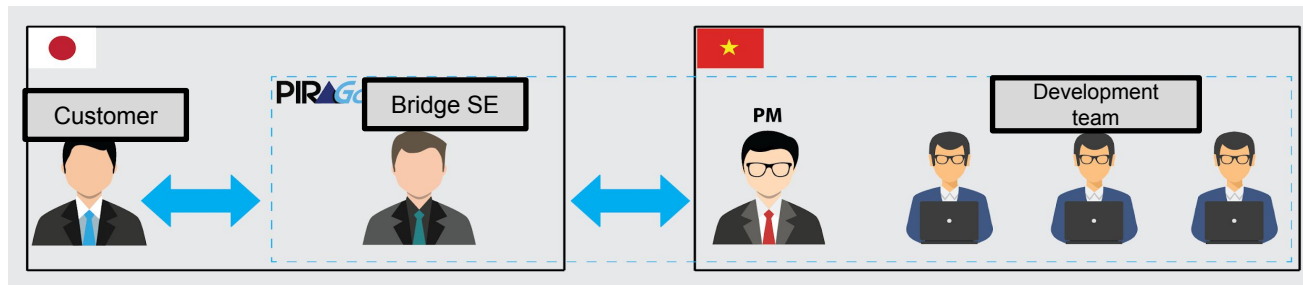
We will listen to your requests, then propose a solution.

Labor contract

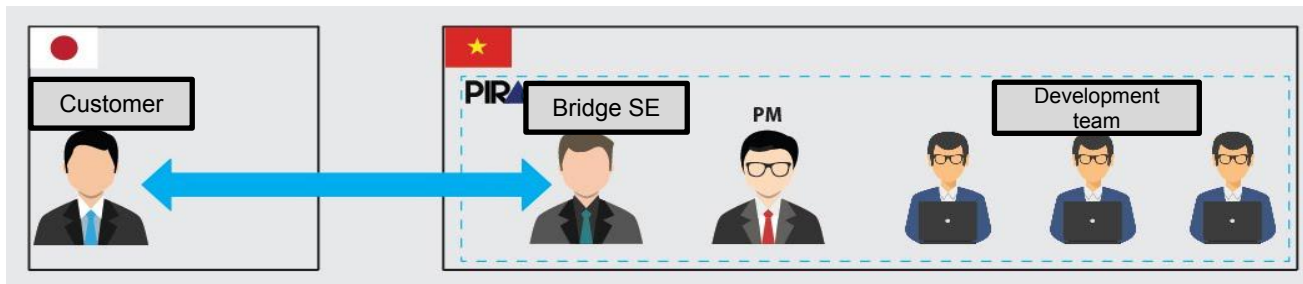
You can secure your own dedicated engineer for a certain periods of time.

	Entrustment contract	Labor
Customer benefits	Clear deliverables, deadlines, and budgets	<ul style="list-style-type: none"> ★ Flexible response to specification changes ★ Accumulation of specifications and know-how ★ Securing excellent engineers
Disadvantages for customers	<ul style="list-style-type: none"> ★ Difficult to change specifications during development ★ It is necessary to define the finished product in advance 	<ul style="list-style-type: none"> ★ A certain amounts of orders is required during the contract period ★ Need team management
Responsibility	Defect warranty liability	Duty of care
Payment	Completion of work	For a certain periods of time
Well-matched projects	<ul style="list-style-type: none"> ★ Specifications and designs of projects have been finalized ★ Small projects with short development period 	Projects that require continuous improvement over the medium to long term

1



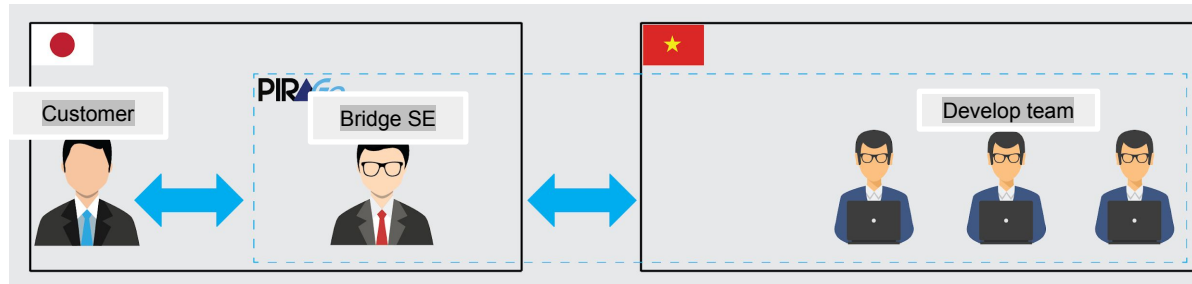
2



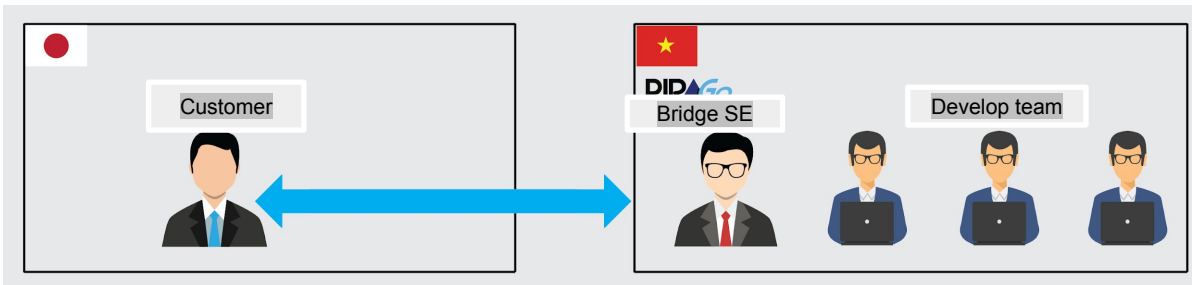
Bridge SE

- A communicator who connects Pirago's development team and customers.
- It is an SE who has not only IT skills but also familiarity with business customs between the two countries, such as language and culture, and can act as an intermediary and give instructions so that operations can proceed smoothly.
- In addition to SE skills, skills as a project manager are required.

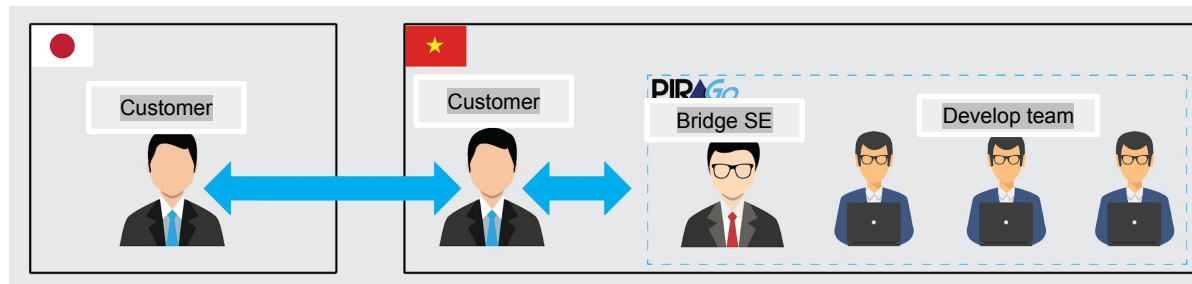
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2



3



Cloud (AWS, GCP, etc.)

- System architecture design/construction/operation
- DevOps (CI/CD, Automation, Docker...)
- Qualifications: 8 (ASSOCIATE: 5, PROFESSIONAL: 3)



Kintone

- Developed over 100 plugins in 3 years
- Design, development and operation of 5 SaaS plugins([LINK](#))
- Collaborative development between Kintone and Salesforce, Line, Ubiregi, etc.



ERP for SMEs (from basic design)

- CRM/sales/sales/personnel management system
- In-housework management and workflow management system RPA (automation)



App development

- Tourism apps, live apps, business apps
- Cross platform(Flutter, React Native)
- About 30 apps released



Matching site

- Man and woman matching
- Job matching
- Construction matching



R&D

- Short-term research and R&D production
- Cutting-edge technology research



ECCube

- 4 site development

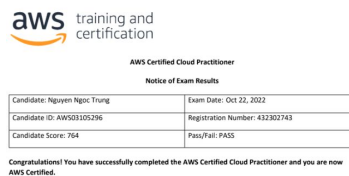


Operation, maintenance

Responsible for 5 systems



Recently!



I would like to introduce representative projects



Long-term care insurance billing system renewal

Overview

Replace the current system with a new system

- Aiming for a system that will support the business for the next 10 years
- In terms of scale, aim for a system that can handle future business expansion (Target: 200 stores)
- Aiming for a system that enables more convenient and efficient operations as a function

Measure

Approach

provided as a web service

Project size

114man months - 6 months

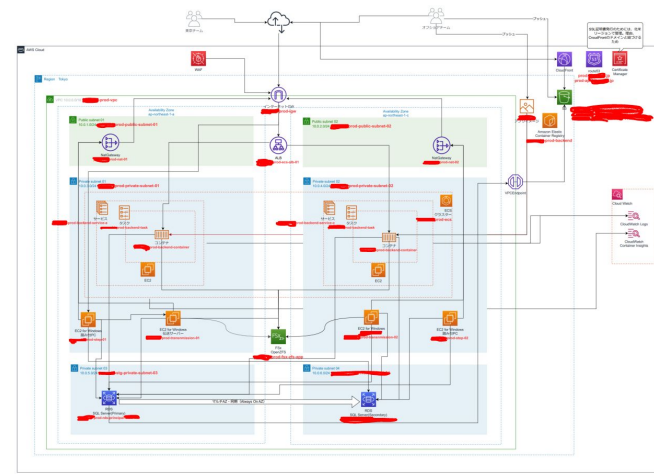
Target process

Detailed design, development, testing,
acceptance test support,
Migration, server construction, data migration

Technology

Web: NuxtJS (VueJS 3), NestJS (Typescript)
Infra: AWS (EC2, ECS, S3, FSx, RDS,
Cloudwatch, CloudFront, ...)

CONFIDENTIAL

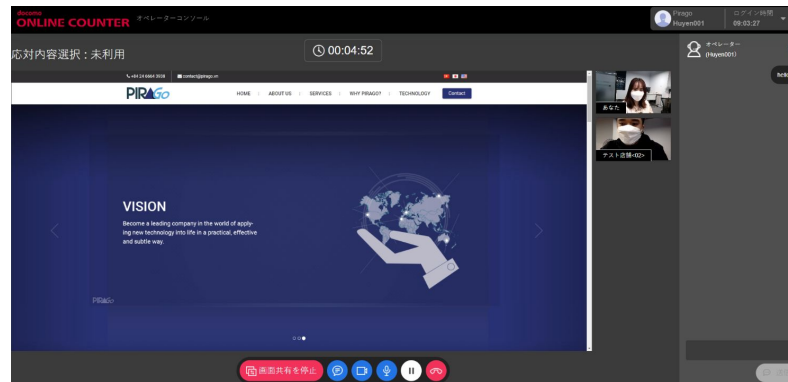
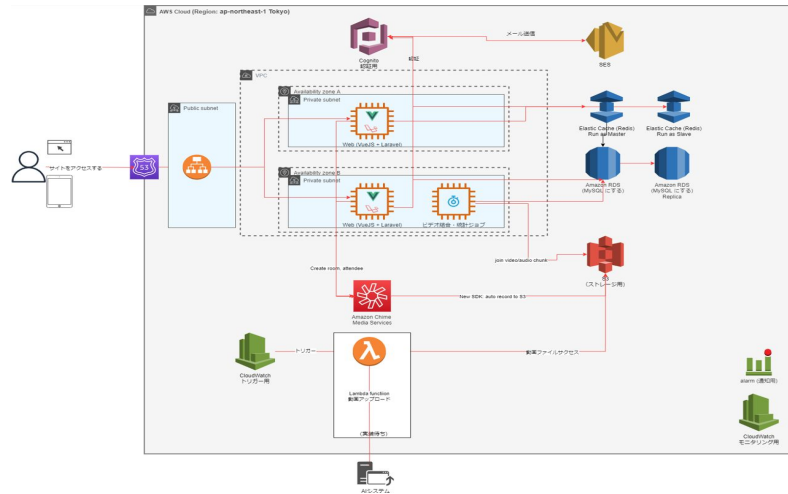


Overview

- Business support system construction
- Original system construction using API
- Recording/recording data storage (domestic server)
- Cloud-based, scalability, CI/CD implementation

Measure

Approach	Web system and Subcontracting
Project size	50 man months – 10 months
Responsible parts	<ul style="list-style-type: none"> Architectural design and consulting System development Infrastructure construction and operation
Technology	<ul style="list-style-type: none"> PHP Laravel, AWS Chime, Cognito, Elastic Cache, RDS, S3, Lambda, GitHub Action, CodeDeploy, Docker



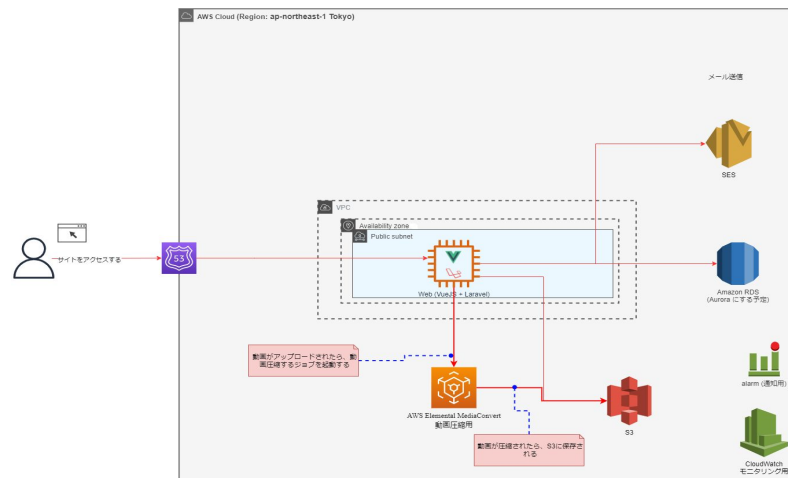
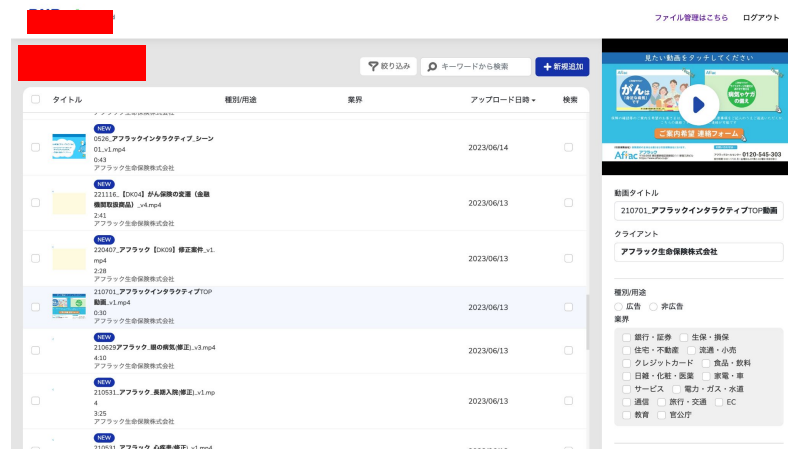
File management system

Overview

- I want to transfer video upload and management functions from Vimeo
- I want to encode a video file
- I want to manage other files (PDF, Word, Excel, etc.)
- I want to deliver in 1 month

Measure

Approach	<ul style="list-style-type: none"> • Video file encoding with AWS Elemental Media Convert
Project size	10 man months – 1 month
Responsible parts	Architecture design/development/test <ul style="list-style-type: none"> • Deployment, operation and maintenance
Technology	Web : Quasar, VueJS (Typescript) Infra : AWS (EC2, S3, Elemental MediaConvert, Cloudwatch)



POS app

Overview

- Aquarium ticket sales system
- Requires Data Synchronization for SAP in Organization (Global Company)
- You can also sell offline

Measure

Project size	80 man months – 8 months
Responsible parts	Architecture design, development, testing, deployment, maintenance
Technology	Web: Java (Spring), VueJS App: Kotlin Android

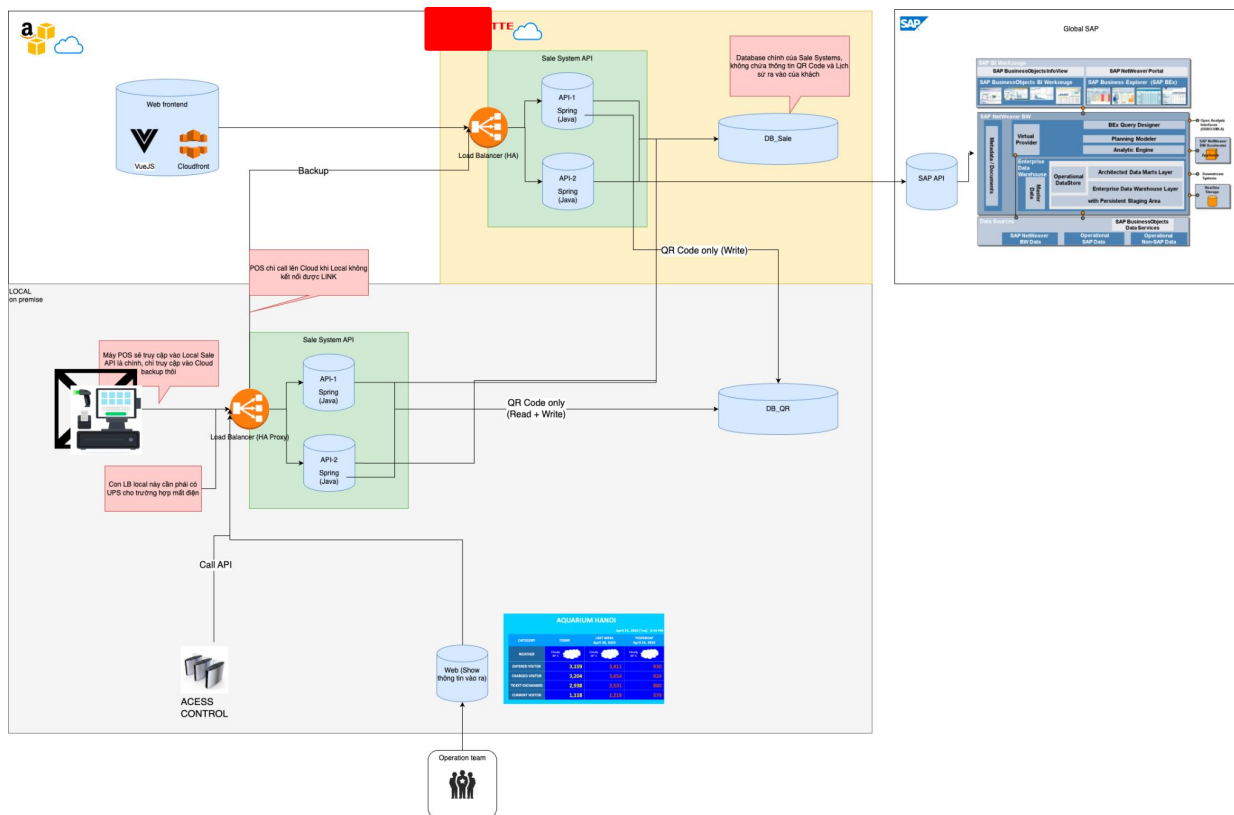
No	Order ID	Shop Name	Created Date	Order Value	Creator	Last Update Date	Status	Action
1	000762	Shop MK	17/06/2023 16:28:18	1,335,000 VND	Trần Thị Tuyết Nhung	17/06/2023 16:28:18	Created	
2	000761	Shop PinaGo	16/06/2023 17:06:45	960,000 VND	Đo Hang Nga	16/06/2023 17:06:48	Paid	
3	000760	Shop PinaGo	16/06/2023 16:59:19	960,000 VND	Đo Hang Nga	16/06/2023 16:59:21	Paid	
4	000759	Shop PinaGo	16/06/2023 16:57:06	960,000 VND	Đo Hang Nga	16/06/2023 16:57:08	Paid	
5	000758	Shop PinaGo	16/06/2023 16:56:44	960,000 VND	Đo Hang Nga	16/06/2023 16:56:49	Paid	
6	000757	Shop PinaGo	16/06/2023 16:53:59	640,000 VND	Đo Hang Nga	16/06/2023 16:54:02	Paid	
7	000756	Shop PinaGo	16/06/2023 16:45:06	960,000 VND	Đo Hang Nga	16/06/2023 16:45:09	Paid	
8	000755	Shop PinaGo	16/06/2023 16:40:41	960,000 VND	Đo Hang Nga	16/06/2023 16:40:44	Paid	
9	000754	Shop PinaGo	16/06/2023 16:26:49	150,000 VND	Trần Thị Tuyết Nhung	16/06/2023 16:26:52	Partially Paid	
10	000753	Shop PinaGo	16/06/2023 16:26:42	350,000 VND	Trần Thị Tuyết Nhung	16/06/2023 16:26:44	Paid	

ITEM	SET	COMBO
Adult Ticket 30,000đ	Child Ticket 30,000đ	Student Ticket 30,000đ
Adult Ticket 30,000đ	Adult Ticket 30,000đ	Adult Ticket 30,000đ
Adult Ticket 30,000đ	Adult Ticket 30,000đ	Adult Ticket 30,000đ
Adult Ticket 30,000đ	Adult Ticket 30,000đ	Adult Ticket 30,000đ
Adult Ticket 30,000đ	Adult Ticket 30,000đ	Adult Ticket 30,000đ

Order item list
Adult Ticket 1 x 50,000đ 50,000đ
Child Ticket 2 x 30,000đ 60,000đ
Student Ticket 2 x 45,000đ 90,000đ
Items Total 200,000đ
Promotion -29,000đ
Gift Voucher -10,000đ
Total 170,000đ
Paid 170,000đ
Unpaid 0đ



POS application architecture design



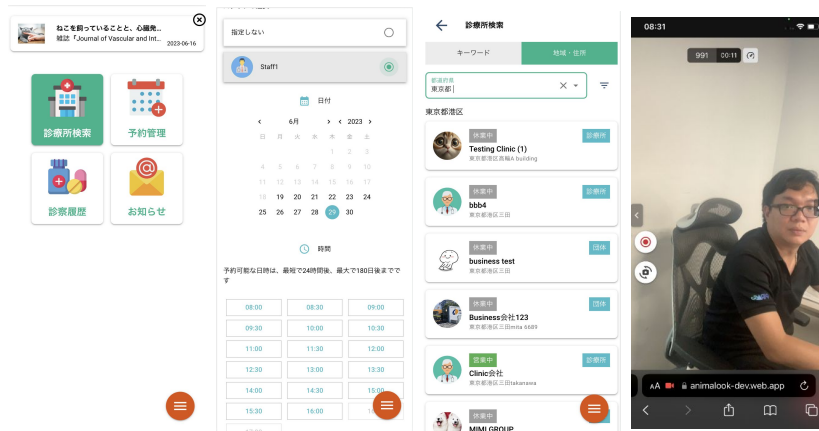
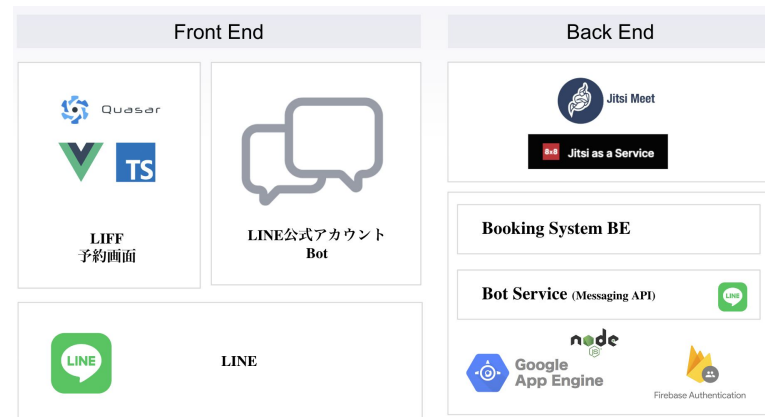
Telemedicine

Overview

- Everything can be used with the LINE app
- video call
- serverless

Measure

Approach	<ul style="list-style-type: none"> LINE LIFF GCP serverless JITSI
Project size	15 man months – 3 months
Responsible parts	Development, testing, deployment, operation and maintenance
Technology	Web: NestJS, Quasar, VueJS (Typescript) Infra: GCP (App Engine, Cloud Hosting, Cloud SQL), Jitsi



**NEW**

**Security
Controller**

**Set up
in 5 minutes**

Easy to install

Company introduction
(Sales, Recruitment, PR)

Service introduction
(Manual, Usage guide)

FAQ

Education



Turn ideas Into Reality, Together!